



SUPPLY CHAIN MANAGEMENT

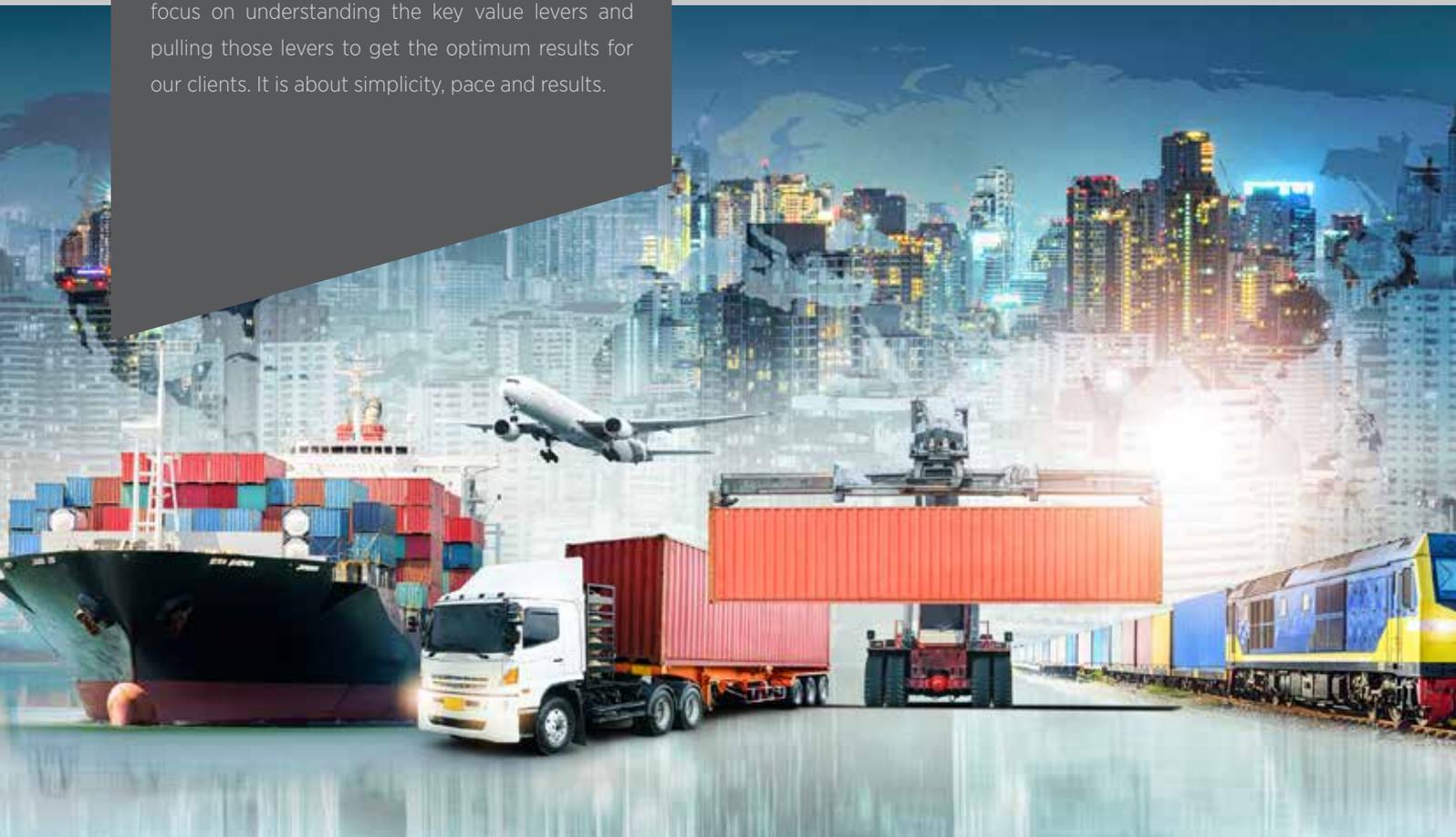
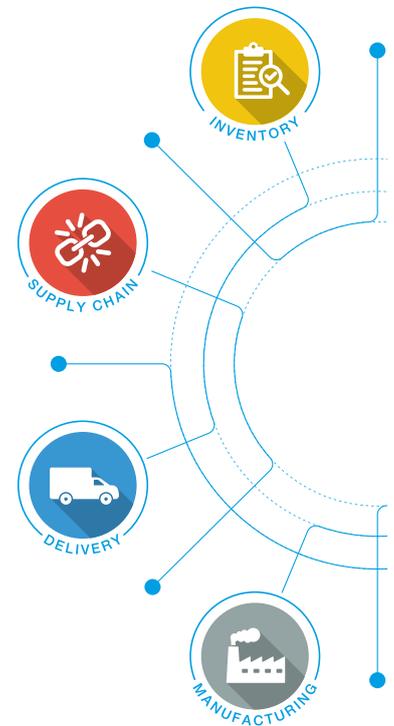
Increase total value of ownership
and supplier value

SUPPLY CHAIN MANAGEMENT

SUPPLY CHAIN MANAGEMENT (SCM), is inappropriately treated as a support service in most organisations, instead of the strategic driver of competitiveness that it is. World class companies and organisations have found ways to integrate supply chain management into their day-to-day processes, thus enhancing efficiencies and improving lead times, eliminating stock-outs and other impediments of competitive advantage.

By integrating supply chain management techniques into our offering, we can help clients – when costs spiral out of control, for example – to create a leaner and more efficient operation. This drives down overtime costs and helps to prevent costly alternatives, like retrenchment.

We work closely with procurement and financial functions to ensure that every rand you spend is working hard to create the value you require. We focus on understanding the key value levers and pulling those levers to get the optimum results for our clients. It is about simplicity, pace and results.



UNDERSTANDING YOUR CIRCUMSTANCE



Public procurement is big business as it implies significant flows of money. Public Sector procurement is key for any economy. It is a powerful lever to achieve economic, environmental, technological and social goals. In recent years, the amount of procurement expenditure has increased, and with it, public demand. The South African public procurement market is very large, and the range of economic sectors covered is as wide as the needs that the government must fulfil in its quest for effective service delivery.

Public Entities' mandate is to contribute to lowering the cost of doing business in South Africa and to support South Africa's economic growth and the National Growth Plan (NGP) by delivering reliable, cost-effective services that satisfy customers.

Public Procurement must be undertaken in a developmental manner, aspiring to expand the productive base of the economy, supporting innovation and investment. To achieve these aims, organs of state must execute its procurement within a regulatory framework a regulatory framework that is fair, equal, transparent, competitive and cost-effective.

Whilst it is very tempting for organisations – both Private and Public – to look at Procurement as a function focused solely on cutting costs, it can and should do a lot more. Excellence in procurement requires a deeper look at internal needs and supply market capabilities, better collaboration with suppliers and internal functions.

A combination of skill, experience, methodology, deep information, commercial and operational “savvy” is needed to achieve success in Procurement. Cost reduction is important, but not enough. Understanding the impact of supply on the operational economics, the importance of having a strong network of suppliers and the value of a world-class procurement system and team are also critical. In the Public Sector, additional issues relate to skills and compliance.



DETAILED OFFERING

PROCUREMENT AND SUPPLY CHAIN DIAGNOSTICS AND STRATEGY

Through planning, fulfilment and aftermarket services, we can help reduce inventory and improve service levels, distribution optimization and improve spare parts operation. See our case study for more details on how we make this happen.

CONTRACT MANAGEMENT

We provide expert advice and guidance in the administration, process design and process implementation that is required to manage the negotiation, execution, performance, modification and termination of contracts with customers, suppliers, retailers, distributors, and contractors

STRATEGIC SOURCING AND SUPPLIER RELATIONSHIP MANAGEMENT

We use the best strategic sourcing practises to enable your organisation to make cost effective sourcing decisions, and determine a selected group of effective vendors who will deliver superior goods and services on mutually beneficial terms. We will help you actively managing your supply chain; partnering with both internal stakeholders and suppliers, to ensure the lowest possible supplier risks

CREATING WORLD-CLASS PROCUREMENT TEAMS USING BEST PRACTISE

Our team has extensive knowledge and experience in applying supply chain best practise in several sectors such as mining, manufacturing, transport and government. We can help your procurement departments perform to world class standards by identifying and implementing the latest in best practise to maximise value. We also offer training to your employees to perform these tasks with the required skills.

FULL INTEGRATION OF SUPPLY WITH CRITICAL FUNCTIONS

Our whole company knowledge allows us to apply supply chain best practise to help drive your strategy. We can provide job specs for organisational design; assist in supply integration during an M&A; analyse working capital for irregular expenditure; and create optimum processes in a BPO.



WHY SKX

- * SkX is one of South Africa's leading empowered and transformed Audit, Risk and Advisory Firm. It is 100% black owned and managed with significant black women ownership. Our Audit, Risk and Advisory firm.
- * Our commitment to transformation saw SkX transform itself through the recruitment of highly skilled black women to form part of the leadership team. Thus transforming our company's initial ownership to majority black women owned.
- * Our Business Solutions Practice specializes in providing solutions aimed at improving operational efficiency and enhancing revenue.
- * Our boutique of services equips us to be the ideal partner with the appropriate resources, knowledge and agility to effectively manage the future challenges and opportunities for all clients.
- * SkX has invested significantly in its people through the launching an Internal Learning Academy as a learning platform for all our internal training interventions and bursary programme in support of professionalization.
- * SkX boasts a professional staff complement that servicing both the private and public sector with professional qualifications across the broad spectrum of our services
- * SKX has been one of the very few successful Transformation stories in South Africa and a beacon of hope for Black Economic Empowerment. We represent a truly African firm reflecting the South African demographics in an industry that is dominated by international corporations and a private sector.



SOME OF OUR CLIENTS



TRANSPORT, LOGISTICS AND AVIATION

Transnet, Passenger Rail Agency of South Africa (PRASA); and South African Airways (SAA)



FINANCIAL SERVICES

Hollard, Liberty, Alexander Forbes, Eskom Nedbank, Phembani Group, Public Investment Corporation, Harith General Partners, 3Sixty Life, Sizwe Medical Fund, Discovery and Airports Company South Africa



TELECOMMUNICATIONS & INFORMATION COMMUNICATIONS AND TECHNOLOGY

Telkom, BCX, MTN, Sita and Liquid Telekom



MINING, RESOURCES & ENERGY

Eskom, Harmony, Exxaro and Foskor



MUNICIPALITIES

Ethekwini Municipality, Umhlathuze Municipality and City of Tshwane



CONTACT US



Product Lead

George Malebaco

Tel: +27 11 797 6800

Email: gmalebaco@skxprotiviti.co.za
info@skxprotiviti.co.za

Priyesh Ramlall

Tel: +27 11 797 6800

Email: pramlall@skxprotiviti.co.za
info@skxprotiviti.co.za

Head Office-Gauteng

Building 1, 15 Forest Road
Waverley Office Park,
Bramley
Tel: +27 (011) 797 6800

Kwazulu Natal

Suite 1A, 100 Armstrong Avenue
La Lucia Ridge,
Durban, 4051
Tel: +27 (031) 562 1700



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OUR PROFESSIONAL AFFILIATIONS





Increase total
value of ownership
and supplier value

Supply Chain Management


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Accounting firm of
the year 2017